



CANNON BUILDING  
861 SILVER LAKE BLVD., SUITE 203  
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE  
**DEPARTMENT OF STATE**

DIVISION OF PROFESSIONAL REGULATION

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<b>PUBLIC MEETING NOTICE:</b>	<b>DELAWARE REAL ESTATE COMMISSION</b>
<b>MEETING DATE AND TIME:</b>	<b>Thursday, January 10, 2013 at 9:00 a.m.</b>
<b>PLACE:</b>	861 Silver Lake Boulevard, Dover, Delaware <b>Conference Room A</b> , Second Floor of the Cannon Building

**AMENDED AGENDA**  
(Amended items are noted by an asterisk\*)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
  - 2.1 Meeting Minutes – December 13, 2012
- 3.0 New Business
  - 3.1 Education Committee Report
    - 3.1.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
  - 3.2 Applications for Licensure
    - 3.2.1 Ratification of Salesperson Applications
      - 3.2.1.1 James Roebuck, Coldwell Banker Residential Brokerage, Bethany Beach, DE
      - 3.2.1.2 Stacey Pfarr, Delaware Realty, Lewes, DE
      - 3.2.1.3 Grey Pfarr, Delaware Realty, Lewes, DE
      - 3.2.1.4 Barbara Coleman, Long & Foster Real Estate, Ocean City, MD
      - 3.2.1.5 Mary Vardell, Long & Foster Real Estate, Rehoboth Beach, DE
      - 3.2.1.6 Justin Hensley, Home Finders Real Estate Company, Wilmington, DE
      - 3.2.1.7 Stacey Moore, Keller Williams Realty, Wilmington, DE
      - 3.2.1.8 Letitcisa Minard, Jack Lingo Realtor, Rehoboth Beach, DE

- 3.2.1.9 Kimberly Neale, Burns & Ellis Realtors, Dover, DE
- 3.2.1.10 Hong Wu, Welcome Real Estate, Newark, DE
- 3.2.1.11 Meredith Webb, Harrington ERA Realty, Dover, DE
- 3.2.1.12 Joan Tremain, Mann and Sons, Inc., Rehoboth Beach, DE
- 3.2.1.13 Eric Ciesinski, Keller Williams Realty, Wilmington, DE
- 3.2.1.14 Carla Vicario, Patterson Schwartz, Hockessin, DE
- 3.2.1.15 Evelyn Coley, Brandywine Fine Properties Sotheby's International Realty, Wilmington, DE
- 3.2.1.16 Barbara Reed, Burns & Ellis Realtors, Dover, DE
- 3.2.1.17 Carol Catalutch, Patterson Schwartz, Greenville, DE
- 3.2.1.18 Patricia McCausland, ReMax Horizons, Dover, DE
- \*3.2.1.19 Srinivas Garlapati, Re/Max Associates, Hockessin, DE
- \*3.2.1.20 Athena Wolfer, Keller Williams Realty, Wilmington, DE
- \*3.2.1.21 Kathleen Sherwin, Keller Williams Realty, Wilmington, DE
- \*3.2.1.22 Brendan Taggart, Century 21 Fantini Real Estate, Wilmington, DE
- \*3.2.1.23 Gleidson Alencar, Patterson Schwartz, Hockessin, DE
- \*3.2.1.24 Robert Carrow, Re/Max Associates, Wilmington, DE
- \*3.2.1.25 Abigail Iglio, Keller Williams Realty, Christiana, DE

3.2.2 Review of Salesperson Applications

- \*3.2.2.1 Nicholas Ashburn, Welcome Real Estate, Newark, DE
- \*3.2.2.2 Michael Davis, Re/Max 1<sup>st</sup> Choice, Middletown, DE
- \*3.2.2.3 John Crawford, Long & Foster, Rehoboth Beach, DE

3.2.3 Review of Broker Application

- 3.2.3.1 James Wagner, Re/Max Action Associates, Exton, PA

3.2.4 Review of Applications for Reinstatement

- 3.2.4.1 Leland Berry, Torbert Realty, Dover, DE
- 3.2.4.2 Larry Thompson, R & R Commercial Realty, Inc., Dover, DE
- 3.2.4.3 Joseph Dougherty, Century 21, Fantini Real Estate, Claymont, DE
- \*3.2.4.4 Ahiam Etienne, Home Realty, Newark, DE

3.2.5 Review of Applications for New Offices

- \*3.2.5.1 Capital Commercial Realty, Wilmington, DE (new office)
- \*3.2.5.2 DSM Commercial, Rehoboth Beach, DE (new office)
- \*3.2.5.3 G & E Real Estate, Inc. dba Newmark Grubb Knight Frank (relocation)

3.3 Status of Complaints

- \*3.3.1 Complaint #02-15-11 - Closed
- \*3.3.2 Complaint #02-28-12 – Assigned to Mr. Whitfield
- \*3.3.3 Complaint #02-29-12 – Assigned to Mr. Harrington
- \*3.3.4 Complaint #02-30-12 – Assigned to Mr. Staton

3.4 Discussion: Property Management – Mr. White

4.0 Old Business

4.1 Discussion: Licensing of Businesses vs. Licensing of Brokers – Mr. Staton

4.2 Review of Salesperson Application

4.2.1 Yvonne Perry, Keller Williams Realty, Wilmington, DE

\*4.3 Review of Revised Transfer Form

5.0 Other Business before the Commission (for discussion only)

6.0 Public Comment

7.0 Next Meeting – February 14, 2013

8.0 Adjournment

**Please Take Note:** To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

**MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**